

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<u>OVERHEAD: MEMBERSHIP BILLING</u>									
1	REVENUES:								
2									
3	EXPENSES:								
4	Dues Statements & Programming	3,862	4,976	1,454	4,000	4,000	4,000	4,000	4,000
5	Postage/Mailing Service	12,272	11,016	12,384	10,000	6,000	6,000	6,000	6,000
6	Envelopes	1,364	0	0	500	1,500	1,500	1,500	1,500
7	Lock Box Fees	2,950	3,177	3,538	3,500	3,700	3,700	3,700	3,700
8	Credit Card Fees	12,989	17,898	20,749	24,000	21,500	25,000	24,500	26,500
9	Miscellaneous	69	1,120	114	1,000	1,000	1,000	1,000	1,000
10									
11	Total Direct Expenses	33,506	38,187	38,239	43,000	37,700	41,200	40,700	42,700
12									
13	Personnel Expenses:								
14	Salaries	46,830	52,723	54,592	44,124	44,124	45,712	45,889	47,724
15	FICA & Unemployment	3,104	3,609	4,436	3,583	3,583	3,705	3,726	3,875
16	Employee Benefits	7,750	9,335	11,196	11,480	11,480	11,961	11,939	12,417
17	Exp, Travel & Education.	0	0	0	0	0	180	0	0
18									
19	Total Personnel Expenses	57,684	65,667	70,224	59,187	59,187	61,558	61,554	64,016
20									
21	Total Member Bill. Exp.	91,190	103,854	108,463	102,187	96,887	102,758	102,254	106,716
22									
23	Net Member Bill. Rev./Exp.	(91,190)	(103,854)	(108,463)	(102,187)	(96,887)	(102,758)	(102,254)	(106,716)