

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
<b>REVENUES:</b>									
1	General Revenue:								
2	Membership Dues (\$5-\$5-\$5)	2,649,148	2,775,890	2,888,351	2,968,027	2,968,027	3,073,391	3,121,980	3,269,289
3	Semi Annual Fees	2,394	2,398	1,900	2,000	2,000	2,000	2,000	2,000
4	Interest	165,988	159,387	95,993	60,000	90,000	94,000	90,000	90,000
5	Miscellaneous Revenue	38,890	1,594	0	5,000	5,000	5,000	5,000	5,000
6	Program Revenue:								
7	Publications-B&B	288,952	309,364	308,633	281,500	318,000	307,500	336,500	354,500
8	Online Member Services	19,610	14,080	28,924	33,000	51,100	57,640	57,640	64,950
9	Section Coordination	125	57	975	82,700	95,000	82,000	91,300	91,300
10	Public Education (Mock Trial/Civic Education)	40,466	41,901	40,313	56,500	47,500	59,850	52,850	52,350
11	Legislative Relations	40,955	54,122	31,614	29,000	35,000	32,000	38,000	40,000
12	Association Governance	0	0	4,790	0	0	0	0	0
13	Bench Bar/Outreach/Convention	117,681	114,621	75,639	51,100	50,700	51,100	50,700	50,700
14	Certification Programs	99,903	133,208	118,939	187,810	187,810	187,320	187,320	187,810
15	MSBA Advantage Program	198,257	193,447	182,308	167,719	190,049	187,430	193,773	197,041
16	Policy	99,294	109,045	96,000	96,000	101,750	96,000	94,000	94,000
17	Diversity				7,627	7,627	1,000	1,000	1,000
18	Outside Organizations	23,810	23,810	36,210	73,950	73,950	28,050	73,950	73,950
19	Approved Unbudgeted	4,644	45,695	4,880	0	0	0	0	0
20									
21	Total Revenues:	3,790,117	3,978,619	3,915,469	4,101,933	4,223,513	4,264,281	4,396,013	4,573,890

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b>PROGRAM EXPENSES:</b>									
1	Publications-B&B	828,274	812,015	727,935	676,157	750,705	718,234	780,715	831,748
2	Online Member Services	349,836	659,716	1,016,849	1,090,000	1,091,340	1,094,291	1,121,640	1,173,586
3	Section Coordination	343,389	342,215	322,569	402,091	398,056	405,724	413,176	432,947
4	Public Education (Mock Trial/Civic Education)	221,544	252,695	252,709	271,886	257,116	292,062	273,391	283,037
5	Legislative Relations	276,540	215,942	217,688	336,427	305,142	317,904	309,708	317,412
6	Association Governance	846,172	840,717	808,401	430,509	427,703	449,231	453,006	463,335
7	Bench Bar/Outreach/Convention	257,068	251,619	187,421	190,558	192,633	197,499	196,108	201,600
8	Certification Programs	99,906	133,246	124,169	187,810	187,810	187,320	187,320	187,810
9	MSBA Advantage Program	61,502	51,793	43,075	37,229	36,856	38,856	38,205	39,978
10	Policy	286,974	215,032	212,699	430,470	435,320	438,257	460,918	465,550
11	Diversity	2,245	4,583	3,621	92,174	95,874	140,424	104,029	91,796
12	Outside Organizations	50,703	58,695	43,639	77,055	77,055	19,883	80,017	83,098
13	Approved Unbudgeted	36,726	130,071	14,629	0	0	0	0	0
14	Web Services (moved to overhead IT)	149,878	203,343	0	0	0	0	0	0
15									
16									
17	Total Expenses:	3,810,757	4,171,682	3,975,404	4,222,366	4,255,608	4,299,684	4,418,232	4,571,897
18									
19									
20	Excess Revenues/(Expenses) Before								
21	Other Expenses	(20,640)	(193,063)	(59,935)	(120,433)	(32,095)	(35,404)	(22,219)	1,993
22									
23									
24	Add: Expenses Not Requiring	59,350	(9,107)	9,898	73,239	74,333	74,839	73,091	88,190
25	Cash (Depreciation)								
26									
27	Non-Operating Budget:								
28	Capital Assets	(82,215)	(64,395)	(55,000)	(20,000)	(20,000)	(100,000)	(100,000)	(100,000)
29									
30									
31	CASH PROVIDED BY OPERATIONS	(43,505)	(266,565)	(105,037)	(67,194)	22,238	(60,565)	(49,128)	(9,817)

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b>PUBLICATIONS: BENCH &amp; BAR</b>									
REVENUES:									
1	Advertising								
2	Classified	71,865	70,436	42,562	43,000	55,000	50,000	65,000	70,000
3	Display	207,612	228,185	256,768	231,000	254,000	250,000	262,500	275,500
4	Miscellaneous Advertising	0	0	0	0	0	0	0	0
5									
6	Total Advert. Revenue	279,477	298,621	299,330	274,000	309,000	300,000	327,500	345,500
7	Other Revenue								
8	Subscriptions	3,973	3,428	3,535	2,500	4,000	2,500	4,000	4,000
9	Single Copy Sales	1,935	1,880	1,425	0	0	0	0	0
10	Misc. Other	3,567	5,435	4,343	5,000	5,000	5,000	5,000	5,000
11									
12	Total Other Revenue	9,475	10,743	9,303	7,500	9,000	7,500	9,000	9,000
13									
14	TOTAL B & B REVENUE	288,952	309,364	308,633	281,500	318,000	307,500	336,500	354,500
15									
16	EXPENSES:								
17	Direct Editorial Expense:								
18	Committees				500	500	500	500	500
19	Creative Services	14,089	13,180	14,912	16,000	16,000	16,500	16,500	17,000
20	Equipment & Supplies	387	963	311	1,000	1,000	1,000	1,000	1,000
21	Mailing Service	7,435	6,915	6,459	6,000	7,000	6,500	7,500	8,000
22	Printing - Outside	77,421	79,499	65,998	43,000	57,000	45,000	59,000	61,000
23	Paper	76,970	84,567	82,108	52,000	60,000	53,500	63,000	66,000
24	Postage	40,511	49,399	43,367	44,500	42,000	44,500	43,500	45,000
25	Production Services	2,036	1,392	1,089	1,000	1,000	1,500	1,500	1,500
26	Electronic Edition	0	0	0	4,000	10,000	10,000	10,000	10,500
27	Misc. Dir. Editorial	3,453	8,610	6,182	5,000	5,000	3,000	5,000	5,000
28									
29	Total Dir Editorial Exp.	222,302	244,525	220,426	173,000	199,500	182,000	207,500	215,500
30									
31	Direct Advertising Expense:								
32	Ad Sales Promotion	3,671	10,252	2,136	2,000	4,000	11,000	4,000	11,000
33	Bad Debt	0	0	228	3,000	2,000	2,000	2,000	2,000
34	Collection Costs	0	0	0	1,000	500	500	500	500
35	Commissions	41,979	45,740	48,026	42,000	51,000	50,000	52,500	55,000
36	Production Services	39,961	43,474	37,579	25,000	40,000	29,500	42,000	44,000
37	Miscellaneous Advertising	0	11	686	1,500	1,500	1,500	1,500	1,500
38									
39	Total Dir Advert. Exp.	85,611	99,477	88,655	74,500	99,000	94,500	102,500	114,000
40									
41	Total Direct Expenses	307,913	344,002	309,081	247,500	298,500	276,500	310,000	329,500
42									
43	Net Revenue/Direct Expenses Bench & Bar	(18,961)	(34,638)	(448)	34,000	19,500	31,000	26,500	25,000

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					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
44									
45	<b>TOTAL NET REVENUE/DIRECT EXPENSES BENCH &amp; BAR</b>	(18,961)	(34,638)	(448)	<b>34,000</b>	<b>19,500</b>	<b>31,000</b>	<b>26,500</b>	<b>25,000</b>
46									
47	Personnel Expenses:								
48	Salaries	148,854	134,439	141,860	<b>137,723</b>	<b>137,723</b>	<b>137,862</b>	<b>143,232</b>	<b>148,961</b>
49	FICA & Unemployment	10,927	9,899	10,399	<b>10,998</b>	<b>10,998</b>	<b>11,009</b>	<b>11,438</b>	<b>11,895</b>
50	Employee Benefits	27,314	26,566	25,004	<b>21,903</b>	<b>21,903</b>	<b>23,881</b>	<b>22,779</b>	<b>23,690</b>
51	Exp, Travel & Education.	2,106	525	0	<b>1,600</b>	<b>1,600</b>	<b>1,645</b>	<b>1,664</b>	<b>1,731</b>
52									
53	Total Personnel Expenses	189,201	171,429	177,263	<b>172,224</b>	<b>172,224</b>	<b>174,397</b>	<b>179,112</b>	<b>186,277</b>
54									
55	Total Dir & Personnel Exp.	497,114	515,431	486,344	<b>419,724</b>	<b>470,724</b>	<b>450,897</b>	<b>489,112</b>	<b>515,777</b>
56	Overhead Allocation	331,160	296,584	241,591	<b>256,433</b>	<b>279,981</b>	<b>267,336</b>	<b>291,602</b>	<b>315,971</b>
57									
58	Total B&B Exp.	828,274	812,015	727,935	<b>676,157</b>	<b>750,705</b>	<b>718,234</b>	<b>780,715</b>	<b>831,748</b>

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
<b><i>Online Member Services (aka Practice Law.Org, LRS, CALR)</i></b>									
1	REVENUE								
2									
3	Online Advertising:								
4	MyPractice				0	800	1,000	1,000	1,200
5	MNDocs								
6	MNBar				1,000	2,000	2,200	2,200	2,400
7	Legal News Digest				1,000	2,000	2,200	2,200	2,400
8	Practicelaw				0	800	1,000	1,000	1,200
9	Mnfindalawyer				0	500	600	600	750
10	Listing Fees: Mnfindalawyer	19,610	14,080	14,346	15,000	15,000	26,440	26,440	30,400
11	Licensing Fees: MNDocs			13,953	16,000	30,000	24,200	24,200	26,600
12	Subscriptions			625	0	0	0	0	0
13									
14	Total Revenue			28,924	33,000	51,100	57,640	57,640	64,950
15									
16	EXPENSES:								
17									
18	Advertising:								
19	MyPractice				0	250	300	300	320
20	MNDocs				-	-	-	-	-
21	Practicelaw				0	250	300	300	320
22	Mnfindalawyer	6,129	13,395	1,700	0	3,000	3,500	3,500	4,000
23	Software	3,101	5,079	1,030	2,700	3,200	3,500	3,500	3,800
24	Creative Services				1,000	1,500	1,800	1,800	2,100
25	Licensing Fees:								
26	MNDocs		11,180	15,733	15,000	18,500	13,500	14,200	15,600
27	Fastcase		120,947	121,821	125,000	120,000	125,000	120,000	120,000
28	Contract Development	1,875	-	4,500	-	-	-	-	-
29	Training	-	2,300	1,140	1,800	2,500	2,500	2,500	2,500
30	Web Hosting	1,861	824	1,932	5,000	5,000	5,200	5,200	5,500
31	Temporary Help				3,500	7,500	7,800	7,800	8,100
32	Miscellaneous	3,199	4,888	17,917	3,000	3,000	3,200	3,200	3,500
33	Total Direct Expenses	16,165	158,613	165,773	157,000	164,700	166,600	162,300	165,740
34									
35	Personnel Expenses:								
36	Salaries	239,841	325,058	385,062	401,913	401,913	417,193	417,990	434,710
37	FICA & Unemployment	18,192	24,229	28,742	32,244	32,244	33,413	33,534	34,875
38	Employee Benefits	38,222	48,321	69,027	84,010	84,010	67,975	87,370	90,865
39	Exp, Travel & Education.	315	221	663	1,450	1,450	1,800	1,506	1,565
40									
41	Total Personnel Expenses	296,570	397,829	483,494	519,617	519,617	520,381	540,400	562,015
42									
43	Total Dir & Personnel Exp.	312,735	556,442	649,267	676,617	684,317	686,981	702,700	727,755
44	Overhead Allocation	37,101	103,274	367,582	413,383	407,023	407,310	418,940	445,831
45									
46	Total	349,836	659,716	1,016,849	1,090,000	1,091,340	1,094,291	1,121,640	1,173,586

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		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>SECTION COORDINATION</u></b>									
REVENUES:									
1	Section \$6 Administrative Fee	110	57	0	75,000	83,300	78,000	83,300	83,300
2	Lobby Fee	0	0	0	0	4,000	0	4,000	4,000
3	Law Student Section (Dissolving Transfer)	0	0	0	3,700	3,700	0	0	0
4	Chargeback Staff Time: Title Standards/Time's Up Manual	0	0	0	4,000	4,000	4,000	4,000	4,000
5	Other	15	0	975	0	0	0	0	0
6	Total Section Revenue	125	57	975	82,700	95,000	82,000	91,300	91,300
7									
EXPENSES:									
Direct Expense:									
10	Postage	111	464	192	700	700	700	700	700
11	Copying	95	106	64	250	250	250	250	250
12	Supplies	1,043	786	1,335	1,300	1,300	1,300	1,300	1,300
13	Printing	0	90	0	500	500	500	500	500
14	New Lawyer Section	13,544	13,616	13,845	12,500	12,500	14,500	12,500	12,500
15	Credit Card Fees	0	0	0	0	0	0	0	0
16	Miscellaneous	5,406	5,952	1,224	3,000	3,000	3,000	3,000	3,000
17									
18	Total Direct Expense	20,199	21,014	16,660	18,250	18,250	20,250	18,250	18,250
19									
Personnel Expenses:									
21	Salaries	142,354	150,927	153,074	175,078	175,078	184,334	182,081	189,364
22	FICA & Unemployment	9,939	10,683	10,753	13,913	13,913	14,616	14,470	15,048
23	Employee Benefits	27,990	30,939	31,147	41,357	41,357	34,509	43,011	44,732
24	Exp, Travel & Education.	0	221	531	1,000	1,000	1,000	1,040	1,082
25									
26	Total Personnel Expenses	180,283	192,770	195,505	231,348	231,348	234,458	240,602	250,226
27									
28	Total Dir & Personnel Exp.	200,482	213,784	212,165	249,598	249,598	254,708	258,852	268,476
29	Overhead Allocation	142,907	128,431	110,404	152,493	148,458	151,016	154,324	164,471
30									
31	Total Section Expenses	343,389	342,215	322,569	402,091	398,056	405,724	413,176	432,947

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		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>PUBLIC EDUCATION (Mock Trial &amp; Civic Education)</u></b>									
REVENUES:									
1	Mock Trial Revenue								
2	Mock Trial Fees	31,858	29,851	30,613	30,000	32,000	37,350	37,350	36,850
3	MSBA Foundation	3,000	5,000	2,500	1,500	2,500	2,500	2,500	2,500
4	Contributions	1,583	1,250	3,100	5,500	5,500	5,500	5,500	5,500
5	Civil Litigation	4,000	4,000	4,000	4,000	2,500	2,500	2,500	2,500
6	Other Sponsor	25	1,800	100	5,000	5,000	1,000	5,000	5,000
7									
8	Civic Education Revenue -Sponsors				10,500		11,000		
9									
10	Total Mock Trial/Civic Ed. Revenue	40,466	41,901	40,313	56,500	47,500	59,850	52,850	52,350
11									
12	EXPENSES:								
13	Direct Expenses:								
14	Mock Trial Direct Expenses:								
15	Awards	2,439	2,548	2,518	3,000	3,000	3,500	3,500	3,000
16	Certificates	155	302	-	400	400	400	400	400
17	Committees				500	500	300	500	500
18	Conference Fees	669	482	213	300	550	550	550	550
19	Facilities Rental	2,253	2,782	1,066	3,000	3,000	3,000	3,000	3,000
20	Food & Beverage	5,537	5,598	5,872	7,000	7,000	7,000	7,000	7,000
21	Mock Trial Camp				-	-	5,000	5,000	5,000
22	Printing/Copying	7,157	7,015	8,249	9,000	9,000	8,500	9,000	9,000
23	Supplies	339	362	167	500	500	500	500	500
24	Volunteer/Teacher Training	381	2,600	2,109	2,000	3,000	3,000	3,000	3,000
25	Postage	899	2,194	2,503	5,000	5,000	3,500	5,000	5,000
26	Telephone	318	455	221	650	650	350	650	650
27	Temporary Help/Consultants	-	-	-	1,150	5,650	5,650	5,650	5,650
28	Travel	2,219	3,291	3,808	5,500	5,500	4,500	5,500	5,500
29	Travel -National Team		5,300	4,600	3,000	3,000	3,000	3,000	3,000
30	Miscellaneous	4,918	681	1,479	600	600	600	600	600
31									
32	Mock Trial Total Direct Expenses	27,284	33,610	32,805	41,600	47,350	49,350	52,850	52,350
33									
34	Civic Ed Direct Expenses:								
35	Awards						300		
36	Civic Ed. National Conference		1,471	-	-	-	-	-	-
37	Classroom Involvement			-	-	-	5,000	-	-
38	Committees			-	-	-	-	-	-
39	Computer Services/Support	2,010		-	-	-	480	-	-
40	Conference Fees			-	-	-	500	-	-
41	Courier Service	29		-	-	-	-	-	-
42	Food and Beverage	961	1,883	-	-	-	1,000	-	-
43	Mileage & Parking	42	529	-	-	-	400	-	-
44	Partnerships			-	-	-	500	-	-
45	Postage	154	27	-	-	-	200	-	-
46	Printing/Copying	216	855	-	-	-	600	-	-
47	Promotional Materials			-	-	-	-	-	-
48	Supplies	100	169	-	-	-	200	-	-
49	Telephone	408	243	-	-	-	435	-	-
50	Temporary/Intern	845		-	-	-	-	-	-

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		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
51	Volunteer/Teacher Training				-	-	4,000	-	-
52	Miscellaneous	1,311	4,441	6,020	13,300	-	1,000	-	-
53									
54	Civic Ed Direct Expenses	6,076	9,618	6,020	13,300	-	14,615	-	-
55									
56	Total Direct Expenses	33,360	43,228	38,825	54,900	47,350	63,965	52,850	52,350
57									
58	Personnel Expenses:								
59	Salaries	77,641	83,151	110,047	88,252	88,252	92,900	91,782	95,453
60	FICA & Unemployment	5,866	6,320	8,283	7,158	7,158	7,513	7,444	7,742
61	Employee Benefits	9,864	15,397	15,024	18,463	18,463	18,973	19,202	19,970
62	Exp, Travel & Education.	0	0	0	0	0	0	0	0
63									
64	Total Personnel Expenses	93,371	104,868	133,354	113,873	113,873	119,387	118,428	123,165
65									
66	Total Dir & Personnel Exp.	126,731	148,096	172,179	168,773	161,223	183,352	171,278	175,515
67	Overhead Allocation	94,813	104,599	80,530	103,113	95,893	108,709	102,113	107,522
68									
69	Total Public Education Expenses	221,544	252,695	252,709	271,886	257,116	292,062	273,391	283,037

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>LEGISLATIVE RELATIONS</u></b>									
REVENUES:									
1	Legislative Fund- Negative Check-off	40,955	37,372	31,614	29,000	35,000	32,000	38,000	40,000
2	Other		16,750	0					
3	Total Program Revenues	40,955	54,122	31,614	29,000	35,000	32,000	38,000	40,000
4									
5	EXPENSES:								
6	Direct Expenses:								
7	Legislative Rep.	139,922	125,679	138,945	127,500	115,000	115,000	115,000	115,000
8	NABE Legislative Conference		0	0	0	0	1,500	0	0
9	ABA Day				4,000	4,000	4,000	4,000	4,000
10	Lawyer/Legislator Event(s)				1,000	1,000	1,000	1,000	1,000
11	Software (CapWiz)			1,093	2,500	2,500	2,500	2,500	2,500
12	Judicial Elections				5,000				
13	Miscellaneous	1,312	976	1,679	1,500	1,500	1,700	1,500	1,500
14									
15	Total Direct Expenses	141,234	126,655	141,717	141,500	124,000	125,700	124,000	124,000
16									
17	Personnel Expenses:								
18	Salaries	34,784	7,805	8,981	58,412	58,412	61,547	60,748	63,178
19	FICA & Unemployment	2,638	582	668	3,674	3,674	3,858	3,821	3,974
20	Employee Benefits	4,445	1,458	1,378	5,101	5,101	8,320	5,305	5,517
21	Exp, Travel & Education.	0	0	0	150	150	150	156	162
22									
23	Total Personnel Expenses	41,867	9,845	11,027	67,337	67,337	73,876	70,030	72,831
24									
25	Total Dir & Personnel Exp.	183,101	136,500	152,744	208,837	191,337	199,576	194,030	196,831
26	Overhead Allocation	93,439	79,442	64,944	127,590	113,805	118,328	115,678	120,581
27									
28	Total Legislative Exp.	276,540	215,942	217,688	336,427	305,142	317,904	309,708	317,412

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>ASSOCIATION GOVERNANCE</u></b>									
REVENUES:									
	Other - Association Governace			2,190					
	Other - Committee Coordination			2,600					
	Total Program Revenues			4,790					
1	EXPENSES:								
2	Direct Expenses:								
3	ABA:								
4	Annual Meeting	25,895	28,248	25,211	14,000	16,550	16,500	18,550	18,550
5	Mid-Year Meeting	17,665	17,841	15,179	11,300	11,300	11,300	13,300	13,300
6	Great Rivers	5,423	5,017	7,298	6,500	6,000	10,000	6,000	6,000
7	Leadership Conf	5,264	4,368	1,545	3,500	3,500	3,500	3,500	3,500
8	NABE/ASAE Meetings	220	1,242	120	1,500	1,500	1,500	1,500	1,500
9	ABA/NABE/NCBP Dues	1,799	3,073	1,660	2,000	2,000	2,000	2,000	2,000
10	Minority Bar Reps.	3,250	1,215	0	0	0	0	0	0
11	Other	1,093	0	0	1,000	1,000	1,000	1,000	1,000
12	ABA Day in Washington	5,098	6,355	4,279	0	0	0	0	0
13	MSBA:								
14	Bar Leadership Conference	4,548	4,345	3,816	4,700	4,000	3,000	4,000	4,000
15	Past President's Dinner	2,810	0	3,325	0	0	3,800	4,200	0
16	Council Planning Conference	4,082	0	1,468	2,900	0	2,000	0	0
17	Assembly Meetings	13,319	8,152	4,815	5,000	5,000	5,000	5,000	5,000
18	Assembly Committees			796	1,500	1,500	2,500	1,500	1,500
19	Council Meetings	18	3,591	2,950	1,500	4,000	4,000	4,000	4,000
20	Inter-Org. Relations	12,164	13,944	9,742	8,600	8,600	8,600	8,600	8,600
21	District Bar Outreach		9,079	30,905	0	0	0	0	0
22	Officer Expenses	3,365	3,083	8,865	8,500	8,500	8,500	8,500	8,500
23	Council Discretionary Fund	5,311	857	8,414	2,500	2,500	2,500	2,500	2,500
24	Senior Counselor's Event	0	0	0	4,000	4,000	4,000	4,000	4,000
25	Miscellaneous	2,471	2,940	3,573	2,800	2,800	2,800	2,800	2,800
26	Historical: Committee Coordination	25,252	28,370	37,023	0	0	0	0	0
27	Historical: Strategic Change	51,448	7,627	0	0	0	0	0	0
28									
29	Total Direct Expenses	190,495	149,347	170,984	81,800	82,750	92,500	90,950	86,750
30									
31	Personnel Expenses:								
32	Salaries	124,525	128,511	130,101	139,676	139,676	145,375	145,263	151,074
33	FICA & Unemployment	7,640	7,548	7,618	8,743	8,743	9,041	9,092	9,456
34	Employee Benefits	19,144	20,882	19,015	35,969	35,969	34,056	37,408	38,904
35	Exp, Travel & Education.	1,033	1,309	1,667	1,050	1,050	1,050	1,092	1,136
36	Historical: Committee Coordination Personnel Expenses	102,471	166,614	170,929	0	0	0	0	0
37	Historical: Strategic Change Personnel Expenses	25,733	43,441	40,519	0	0	0	0	0
38									
39	Total Personnel Expenses	280,546	368,305	369,849	185,438	185,438	189,521	192,855	200,570
40									
41	Total Dir & Personnel Exp.	471,041	517,652	540,833	267,238	268,188	282,021	283,805	287,320
42	Overhead Allocation	173,137	172,125	142,876	163,271	159,515	167,210	169,201	176,015
43	Historical: Committee Coordination Overhead	123,670	119,163	103,910	0	0	0	0	0
44	Historical: Strategic Change Overhead	78,324	31,777	20,782	0	0	0	0	0
45									
46	Total Assn Governance Exp.	846,172	840,717	808,401	430,509	427,703	449,231	453,006	463,335

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12



					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>CERTIFICATION PROGRAMS</u></b>									
1	REVENUES:								
2	Civil Trial	48,519	66,840	57,260	57,185	57,185	57,063	57,063	57,185
3	Real Property	51,384	66,368	61,679	65,750	65,750	65,628	65,628	65,750
4	Labor & Employment	0	0	0	31,000	31,000	30,878	30,878	31,000
5	Criminal Law	0	0	0	33,875	33,875	33,751	33,751	33,875
6	Other	0	0	0	-	-	-	-	-
7									
8	Total Revenues	99,903	133,208	118,939	187,810	187,810	187,320	187,320	187,810
9									
10	EXPENSES:								
11	Direct Expenses:								
12	Civil Trial	15,719	43,161	33,021	38,880	38,880	38,880	38,880	38,110
13	Real Property	22,651	44,690	41,441	38,880	38,880	38,880	38,880	38,110
14	Labor & Employment	0	0	0	23,000	23,000	17,078	23,000	22,230
15	Criminal Law	0	0	0	25,310	25,310	29,461	25,310	24,540
16	Miscellaneous	0	0	2,638	-	-	-	-	-
17									
18	Total Direct Expenses	38,370	87,851	77,100	126,070	126,070	124,299	126,070	122,990
19									
20	Personnel Expenses:								
21	Salaries	34,842	20,758	22,869	31,896	31,896	32,491	33,172	34,499
22	FICA & Unemployment	2,706	1,506	4,314	2,654	2,654	2,742	2,760	2,871
23	Employee Benefits	7,988	5,096	3,886	3,190	3,190	5,788	3,318	3,450
24	Exp, Travel & Education.	0	35	0	0	0	0	0	0
25									
26	Total Personnel Expenses	45,536	27,395	31,069	37,740	37,740	41,021	39,250	40,820
27									
28	Total Dir & Personnel Exp.	83,906	115,246	108,169	163,810	163,810	165,320	165,320	163,810
29	Overhead Allocation	16,000	18,000	16,000	24,000	24,000	22,000	22,000	24,000
30									
31	Total Civil Trial Cert Exp.	99,906	133,246	124,169	187,810	187,810	187,320	187,320	187,810

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>MSBA ADVANTAGE PROGRAM</u></b>									
1	REVENUES:								
2	Membership Lists	40,643	34,021	26,946	17,000	33,100	26,250	33,100	33,100
3	Insurance Royalties	124,898	102,964	114,139	111,200	111,221	111,200	113,445	115,713
4	MLM Insurance		15,000	15,000	15,000	15,000	15,000	15,000	15,000
5	ABA Publishing		0	0	0	0	1,800	0	0
6	Travel Programs	3,724	5,790	0	2,487	500	4,000	2,000	3,000
7	MBNA Affinity Credit Card	28,892	35,305	26,223	20,200	30,000	28,000	30,000	30,000
8	AVIS Car rental	100	146	0	0	228	0	228	228
9	Affiniscape	0	0	0	1,832	0	1,180	0	0
10	Miscellaneous	0	221	0	0	0	0	0	0
11									
12	Total Revenues	198,257	193,447	182,308	167,719	190,049	187,430	193,773	197,041
13									
14	EXPENSES:								
15	Direct Expenses:								
16	Promotional Materials	0	0	0	2,000	2,000	2,000	2,000	2,000
17	Advertising	0	0	0	520	520	520	520	520
18	Miscellaneous	730	1,459	1,783	0	0	0	0	0
19									
20	Total Direct Expenses	730	1,459	1,783	2,520	2,520	2,520	2,520	2,520
21									
22	Net Revenue/Expense	197,527	191,988	180,525	165,199	187,529	184,910	191,253	194,521
23									
24	Personnel Expenses:								
25	Salaries	20,677	21,700	19,143	15,682	15,682	16,742	16,310	16,962
26	FICA & Unemployment	1,559	1,635	1,272	1,275	1,275	1,356	1,326	1,379
27	Employee Benefits	2,956	3,166	3,992	3,558	3,558	3,701	3,701	3,849
28	Exp, Travel & Education.	1,227	0	0	75	75	75	78	81
29									
30	Total Personnel Expenses	26,419	26,501	24,407	20,590	20,590	21,873	21,415	22,271
31									
32	Total Dir & Personnel Exp.	27,149	27,960	26,190	23,110	23,110	24,393	23,935	24,791
33	Overhead Allocation	34,353	23,833	16,885	14,119	13,746	14,463	14,270	15,187
34									
35	Total MSBA Advantage Program	61,502	51,793	43,075	37,229	36,856	38,856	38,205	39,978

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
	<b>Policy</b>								
	REVENUES:								
1	Legal Services Program Contracts	80,000	79,980	80,000	80,000	80,000	80,000	80,000	80,000
2	ProJusticeMN.org: MSB Foundation	5,000	5,000	0	0	5,750	0	4,000	4,000
3	ProJusticeMN.org: MVAP	8,000	24,000	16,000	16,000	16,000	16,000	10,000	10,000
4	Other	6,294	65	0					
5	Total Revenue	99,294	109,045	96,000	96,000	101,750	96,000	94,000	94,000
6									
7	EXPENSES								
8	Direct Expenses:								
9	Committee Meetings				2,500	2,500	4,000	2,500	2,500
10	NLADA Conf	344	0	0	1,500	1,500	1,500	1,500	1,500
11	Equal Justice Conference	2,491	320	0	1,500	1,500	1,500	1,500	1,500
12	Becker Awards	2,204	3,552	2,848	3,000	3,000	3,000	3,000	3,000
13	Pro Bono Recruitment	4,356	476	0	1,500	1,500	3,500	1,500	1,500
14	Subscriptions, Dues, Publications	1,350	1,460	1,479	2,000	2,000	2,000	2,000	2,000
15	Legal Services Contract & Performance	2,066	1,191	1,002	2,000	2,000	2,000	2,000	2,000
16	ProJusticeMN.org	5,000	9	5,752	0	5,750	5,000	4,000	4,000
17	Miscellaneous	3,222	2,290	2,080	2,500	2,500	1,000	2,500	2,500
18	Civil Gideon Task Force				2,000	2,000	0	0	0
19	LAD Statewide Client Access Research Project				10,000	10,000	0	10,000	10,000
20	Judicial Plebiscite	14,462	0	0	0	0	12,000	10,000	0
21									
22	Total Direct Expenses	35,495	9,298	13,161	28,500	34,250	35,500	40,500	30,500
23									
24	Personnel Expenses:								
25	Salaries	115,310	85,779	100,482	183,509	183,509	189,283	190,849	198,483
26	FICA & Unemployment	8,192	6,423	7,204	14,595	14,595	15,111	15,179	15,786
27	Employee Benefits	17,287	18,475	15,093	37,085	37,085	32,687	38,568	40,111
28	Exp, Travel & Education.	761	1,051	125	3,525	3,525	2,550	3,666	3,813
29									
30	Total Personnel Expenses	141,550	111,728	122,904	238,714	238,714	239,631	248,262	258,193
31									
32	Total Dir & Personnel Exp.	177,045	121,026	136,065	267,214	272,964	275,131	288,762	288,693
33	Overhead Allocation	109,929	94,006	76,634	163,256	162,356	163,125	172,156	176,857
34									
35	Total Policy Expenses	286,974	215,032	212,699	430,470	435,320	438,257	460,918	465,550

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>Diversity</u></b>									
REVENUES:									
1	Other: mnlegaldiversity.org	0	0	0	7,627	7,627	1,000	1,000	1,000
2	Total Revenues	0	0	0	7,627	7,627	1,000	1,000	1,000
3									
EXPENSES:									
5	Direct Expenses:								
6	SAGE Program	-	605	763	1,500	1,500	1,500	11,500	1,500
7	MN Minority Clerkship Program	2,245	3,978	2,858	3,500	3,500	3,500	3,500	3,500
8	Committee Expenses				500	500	3,000	500	500
9	mnlegaldiversity.org				7,627	7,627	1,000	1,000	1,000
10	ABA: Minority bar participation				-	2,900	2,900	2,900	2,900
11	Updating Diversity Audit						10,000		
12	Minority Bar Summit				1,000	1,000	1,000	1,000	1,000
13	Diversity pipeline project				1,000	1,000	1,000	1,000	1,000
14	Miscellaneous						1,000		
15									
16	Total Direct Expenses	2,245	4,583	3,621	15,127	18,027	24,900	21,400	11,400
17									
18	Personnel Expenses:								
19	Salaries				33,404	33,404	49,234	34,740	36,129
20	FICA & Unemployment				2,446	2,446	3,970	2,544	2,646
21	Employee Benefits				6,240	6,240	10,052	6,490	6,749
22	Exp, Travel & Education.				0	0	0	0	0
23									
24	Total Personnel Expenses	0	0	0	42,090	42,090	63,256	43,773	45,524
25									
26	Total Dir & Personnel Exp.	2,245	4,583	3,621	57,217	60,117	88,156	65,173	56,924
27	Overhead Allocation	0	0	0	34,957	35,757	52,268	38,855	34,872
28									
29	Total Diversity Expenses	2,245	4,583	3,621	92,174	95,874	140,424	104,029	91,796

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>OUTSIDE ORGANIZATIONS</u></b>									
1	REVENUES:								
2	MDLA	5,850	5,850	6,250	5,850	5,850	5,850	5,850	5,850
3	MIPLA	15,600	15,600	15,600	35,800	35,800	7,500	35,800	35,800
4	MSBA Foundation	2,000	2,000	14,000	32,000	32,000	14,400	32,000	32,000
5	District/Affil./Foundations Dues Collection Fee				0	0	0	0	0
6	MVAP (Wills for Hero's)				0	0	0	0	0
7	Miscellaneous (NAPABA)	360	360	360	300	300	300	300	300
8	Total Revenues	23,810	23,810	36,210	73,950	73,950	28,050	73,950	73,950
9									
10	EXPENSES:								
11	Direct Expenses:								
12	LRAP	1,123	675	1,180	500	500	500	500	500
13	Lawyers Concerned For Lawyers	15,000	15,000	5,000	2,500	2,500	2,500	2,500	2,500
14	Miscellaneous								
15	Total Direct Expenses	16,123	15,675	6,180	3,000	3,000	3,000	3,000	3,000
16									
17	Personnel Expenses:								
18	Salaries	27,037	34,497	29,689	56,087	56,087	12,483	58,331	60,664
19	FICA & Unemployment	1,922	1,916	2,124	4,537	4,537	1,011	4,718	4,907
20	Employee Benefits	5,621	6,607	5,646	12,906	12,906	3,344	13,422	13,959
21	Exp, Travel & Education.	0	0	0	525	525	45	546	568
22									
23	Total Personnel Expenses	34,580	43,020	37,459	74,055	74,055	16,883	77,017	80,098
24									
25	Total Dir & Personnel Exp.	50,703	58,695	43,639	77,055	77,055	19,883	80,017	83,098
26	Overhead Allocation	0	0	0	0	0	0	0	0
27									
28	Total Outside Organizations Exp.	50,703	58,695	43,639	77,055	77,055	19,883	80,017	83,098
*LRAP: In addition, MSBA does not charge for the use of office space, Overhead expenses, and furniture estimated at approximately \$2,000.									

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
<b><u>OVERHEAD: MEMBERSHIP BILLING</u></b>									
1	<b>REVENUES:</b>								
2									
3	<b>EXPENSES:</b>								
4	Dues Statements & Programming	3,862	4,976	1,454	4,000	4,000	4,000	4,000	4,000
5	Postage/Mailing Service	12,272	11,016	12,384	10,000	6,000	6,000	6,000	6,000
6	Envelopes	1,364	0	0	500	1,500	1,500	1,500	1,500
7	Lock Box Fees	2,950	3,177	3,538	3,500	3,700	3,700	3,700	3,700
8	Credit Card Fees	12,989	17,898	20,749	24,000	21,500	25,000	24,500	26,500
9	Miscellaneous	69	1,120	114	1,000	1,000	1,000	1,000	1,000
10									
11	Total Direct Expenses	33,506	38,187	38,239	43,000	37,700	41,200	40,700	42,700
12									
13	Personnel Expenses:								
14	Salaries	46,830	52,723	54,592	44,124	44,124	45,712	45,889	47,724
15	FICA & Unemployment	3,104	3,609	4,436	3,583	3,583	3,705	3,726	3,875
16	Employee Benefits	7,750	9,335	11,196	11,480	11,480	11,961	11,939	12,417
17	Exp, Travel & Education.	0	0	0	0	0	180	187	195
18									
19	Total Personnel Expenses	57,684	65,667	70,224	59,187	59,187	61,558	61,741	64,211
20									
21	Total Member Bill. Exp.	91,190	103,854	108,463	102,187	96,887	102,758	102,441	106,911
22									
23	Net Member Bill. Rev./Exp.	(91,190)	(103,854)	(108,463)	(102,187)	(96,887)	(102,758)	(102,441)	(106,911)

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
<b>OVERHEAD: MEMBERSHIP MARKETING/PROMOTION</b>									
1	<b>REVENUES:</b>								
2	New Lawyers Receptions	1,300	1,100	400	0	0	0	0	0
3	Other	0	0	0	0	0	0	0	0
4									
5	Total Member Promo. Rev.	1,300	1,100	400	0	0	0	0	0
6									
7	<b>EXPENSES:</b>								
8	Direct Expenses:								
9	Membership Committee Expenses				1,600	1,600	600	1,600	1,600
10	New Admittees/Swearing In Ceremonies	13,132	17,579	12,669	10,000	10,000	10,000	10,000	10,000
11	New Member/Interest Packets	2,270	2,354	4,521	4,700	4,700	4,700	4,700	4,700
12	Students - Recruitment	3,599	1,476	934	1,000	1,000	2,000	1,000	1,000
13	Market Research	1	44	624	1,400	1,400	1,400	1,400	1,400
14	Recruitment	11,761	12,822	15,709	14,462	14,462	14,631	14,462	14,462
15	Retention	14,106	25,931	31,570	18,353	18,353	20,023	18,353	18,353
16	On-Line Services		5,091	511	7,000	7,000	7,000	7,000	7,000
17	Miscellaneous	4,823	6,534	8,271	5,000	5,000	5,000	5,000	5,000
18	Historical	8,633	0	0					
19									
20	Total Direct Expenses	58,325	71,831	74,809	63,515	61,915	65,354	61,915	61,915
21									
22	Personnel Expenses:								
23	Salaries	168,832	181,815	189,897	147,079	147,079	145,669	152,962	159,081
24	FICA & Unemployment	12,526	13,621	14,138	11,776	11,776	11,668	12,247	12,737
25	Employee Benefits	21,872	26,809	31,223	33,593	33,593	26,192	34,937	36,334
26	Exp, Travel & Education.	2,230	125	225	1,125	1,125	1,125	1,170	1,217
27									
28	Total Personnel Expenses	205,460	222,370	235,483	193,573	193,573	184,654	201,316	209,369
29									
30	Total Membership Promotion	263,785	294,201	310,292	257,088	255,488	250,008	263,231	271,284
31									
32	Net Member Promo Rev./Exp.	(262,485)	(293,101)	(309,892)	(257,088)	(255,488)	(250,008)	(263,231)	(271,284)

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
	<b>OVERHEAD: OFFICE</b>								
	REVENUES:								
1	Rent Revenue: Subsidy	125,307	108,294	108,533	85,000	85,000	85,000	85,000	85,000
2	Copying (internal) Revenue	22,640	22,021	20,018	20,000	20,000	20,000	20,000	20,000
3	Other Office Revenue	4,283	1,560	1,339	1,500	1,500	1,500	1,500	1,500
4	Total Office Revenues	152,230	131,875	129,890	106,500	106,500	106,500	106,500	106,500
5									
6	EXPENSES:								
7									
8	Direct Office Expenses:								
9	Depreciation - Leasehold Improve	99,530	37,602	42,728	42,500	46,951	48,700	56,951	70,451
10	Depreciation - Leasehold Improve (Contra)	(89,538)	(89,538)	(74,615)	0	0	0	0	0
11	Depreciation - Office Equipment	4,986	3,557	5,449	5,239	5,239	5,239	5,239	5,239
12	Depreciation - Office Equipment (Contra)	0	0	0	0	0	0	0	0
13	Rent	286,627	297,382	312,595	376,000	376,000	381,000	401,000	422,000
14	Accounting/Audit/Tax Fees	19,030	11,100	13,710	15,000	12,000	15,000	12,000	12,000
15	Bank/Trust Fees	9,971	8,108	9,478	10,500	10,500	10,500	10,500	10,500
16	Consulting Fees/Legal Fees	18,183	3,069	2,068	15,000	2,000	2,000	2,000	2,000
17	Copier Maintenance/Supplies	4,861	5,234	3,565	4,600	4,600	4,600	4,600	4,600
18	Insurance	21,514	22,091	24,384	20,000	20,000	20,700	20,700	21,400
19	Miscellaneous	12,594	18,301	7,426	5,500	5,500	5,500	5,500	5,500
20	New Employee Expense	2,957	2,102	54	2,000	1,000	1,000	1,000	1,000
21	Non-Capital Equipment	2,912	6,243	4,880	5,000	5,000	7,000	7,000	5,000
22	Office General Supplies	9,625	9,587	8,224	9,000	9,000	9,500	9,500	9,500
23	Office Outside Printed Materials	4,872	8,204	5,198	9,500	8,000	8,000	8,000	8,000
24	Office Plain Paper Supplies	4,381	3,579	3,338	6,000	4,500	4,500	3,500	3,500
25	Off-site Storage Fees				1,350	1,350	1,350	1,350	1,350
26	Payroll Service Fees	6,311	5,647	5,899	6,100	6,100	4,100	6,100	6,100
27	Postage	22,077	15,647	14,419	12,000	12,000	12,000	12,000	10,000
28	Repairs	819	3,101	461	1,000	1,000	1,000	1,000	1,000
29	Staff Training/Meetings	16,770	10,401	11,280	11,000	11,000	11,000	11,000	11,000
30	Subscriptions/Dues	7,867	7,627	6,255	8,000	8,000	8,000	8,000	8,000
31	Telephone	12,510	9,815	9,186	10,000	10,000	10,000	10,000	10,000
32	Temporary Help	31,074	801	0	4,700	15,000	15,000	15,000	30,000
33									
34	Total Direct Office Exp.	509,933	399,660	415,982	579,989	574,740	585,689	611,940	658,140
35									
36	Personnel Expenses:								
37	Salaries	305,840	364,573	327,080	319,810	319,810	340,783	332,603	345,907
38	FICA & Unemployment	33,034	38,319	34,331	24,418	24,416	23,688	25,395	26,411
39	Employee Benefits	53,044	60,146	33,046	80,508	80,508	76,802	83,729	87,078
40	Professional Fees	79,335		9,254	0	0	0	0	0
41	Travel/Education	1,460	1,939	2,973	1,050	1,050	5,930	1,092	1,136
42	Auto & Transportation	10,346	7,884	7,788	12,300	12,300	12,300	12,300	12,300
43	Staff Planning Conf	0	0	0	2,500	2,500	2,500	2,500	2,500
44	Staff Education	1,931	2,579	661	2,000	2,000	2,000	2,000	2,000
45									
46	Total Personnel Expenses	484,990	475,440	415,133	442,586	442,584	464,003	459,619	477,332
47									
48	Total Office Expense	994,923	875,100	831,115	1,022,575	1,017,324	1,049,692	1,071,559	1,135,472
49									

					Projected	Approved	Proposed	Approved	Approved
					Actual	Budget / 3-Year	Budget	3-Year	3-Year
		Actual	Actual	Actual	FY	Plan	FY	Plan	Plan
		2006-07	2007-08	2008-09	2009-10	2009-10	2010-11	2010-11	2011-12
50	Net Office Rev./Exp.	(842,693)	(743,225)	(701,225)	(916,075)	(910,824)	(943,192)	(965,059)	(1,028,972)

					Projected	Approved	Proposed	Approved	Approved
		Actual	Actual	Actual	Actual	Budget / 3-Year	Budget	3-Year	3-Year
		2006-07	2007-08	2008-09	FY	Plan	FY	Plan	Plan
					2009-10	2009-10	2010-11	2010-11	2011-12
	<b>G&amp;A: IT</b>								
1	REVENUES:								
2	Data/Outside Groups	13,230	8,961	12,180	11,000	9,000	11,000	9,000	9,000
3	Misc.								
4									
5	Total Revenues	13,230	8,961	12,180	11,000	9,000	11,000	9,000	9,000
6									
7	EXPENSES:								
8	Direct Expenses:								
9	Computer Depreciation	44,372	39,272	36,336	25,500	22,143	20,900	10,901	12,500
10	Contract: Internet T1	2,238	7,404	8,670	8,800	8,800	8,800	8,800	8,800
11	Contract: Verisign	639	2,087	2,038	2,090	2,090	2,090	2,090	2,090
12	Contract: Web Hosting (WS)	3,730	2,773	0	5,000	6,000	4,500	4,500	4,500
13	Equipment Maintenance	1,502	0	146	500	500	500	500	500
14	Licensing: IMIS Maintenance	27,953	26,444	26,647	27,600	27,600	28,600	28,600	29,600
15	Non-Capital Equipment	6,530	2,049	4,872	5,000	5,000	10,000	10,000	10,000
16	Service/Support	9,026	11,491	5,702	22,000	22,000	15,000	15,000	15,000
17	Software Programs	7,003	4,146	1,500	2,500	2,500	2,500	2,500	2,500
18	Supplies	4,180	6,561	4,346	4,500	4,500	4,500	4,500	4,500
19	Misc.	5,796	6,517	538	1,500	1,500	1,500	1,500	1,500
20									
21	Total Direct Expenses	112,969	108,744	90,795	104,990	102,633	98,890	88,891	91,490
22									
23	Personnel Expenses:								
24	Salaries	148,049	180,962	91,801	113,840	113,840	117,306	118,394	123,129
25	FICA & Unemployment	9,743	13,103	6,844	9,105	9,105	9,370	9,469	9,848
26	Employee Benefits	28,121	35,660	17,729	30,849	30,849	33,104	32,083	33,367
27	Exp, Travel & Education.	218	218	0	1,750	1,750	3,650	1,820	1,893
28									
29	Total Personnel Expenses	186,131	229,943	116,374	155,544	155,544	163,429	161,766	168,236
30									
31	Total Data Process. Exp.	299,100	338,687	207,169	260,534	258,177	262,319	250,657	259,726
32									
33	Net Data Process Rev./Exp.	(285,870)	(329,726)	(194,989)	(249,534)	(249,177)	(251,319)	(241,657)	(250,726)