MSBA BANKRUPTCY SECTION
MENTORING PROGRAM

TIPS FOR FOLLOWING UP AFTER THE FIRST MEETING

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1. Invite the mentor/mentee to a hearing, meeting, or conference that relates to the topic discussed at the initial meeting.
2. Invite the mentee to your next hearing or trial date so that he or she may observe. If possible, send the mentee a copy of whatever pleadings or briefs have been filed before the hearing so that he or she can gain the most out of the experience.
3. Recommend a lecture, CLE, practice resource, or book to the mentor/mentee.
4. Ask a follow-up question about a case or topic that was discussed during the initial meeting.
5. Send a follow-up email thanking the mentor for taking the time, the advice given, or the suggestions made at the initial meeting.
6. Send a link to an article or some other resource that might be useful or interesting to the mentor/mentee.
7. Invite the mentee to a meeting or social outing of another related professional organization.
8. Make a point to talk to the mentor/mentee if you run into him or her at a section meeting or in practice.
9. Introduce the mentee to at least one other bankruptcy practitioner if both of you are attending the same meeting, hearing, etc.
10. Remember that it is the quality of the relationship and ongoing information sharing and not the quantity of time that builds a successful mentoring relationship.