

MSBA's Business Law and Real Property Law Sections Present

**“Troubled Commercial Loans: Issues and Options |
Borrower, Lender, and Third Party Perspective”**

May 23, 2011

PARTICIPANTS

Daniel Tyson (Moderator), Daniel R. Tyson, PA

John W. Shardlow (Panelist), Bonestroo

Gary C. Eidson (Panelist), Fabyanske, Westra, Hart & Thomson, P.A.

Arnie Gregory (Panelist), Greco, LLC

Roseanne Hope (Panelist), Compendium Business Strategies, LLC

James Solem (Panelist), Former Senior Fellow University of Minnesota Regional Affairs and
Regional Administrator for the Metropolitan Council and Commissioner of the Housing
Finance Agency

Michael R. Stewart (Panelist), Faegre & Benson, LLP

Everett D. Strand (Panelist), Nicollet Partners, Inc.

AGENDA

12:30 - 1:00 Lunch

1:00 - 1:05 Welcome and discussion about the Program and the Panelists. Introduce the questions and issues to be addressed by the Panel. – Dan Tyson

1:10 - 2:15 What to do if a commercial loan goes bad. – Gary Eidson and Mike Stewart

2:15 - 2:35 How demographic changes have and will shape commercial real estate and commercial development. – James Solem

2:35 - 2:45 Break

2:45 - 3:45 Individual panelist presentations about their work and how it has been impacted by the economic recession and how they think their business will be involved in the recovery.

Roseanne Hope, Compendium Business Strategies, LLC (Her experience assisting financial institutions in selling distressed assets and using creative financing of troubled projects through non-bank financing - hedge funds, private capital, etc.)

Arnie Gregory, Greco, LLC (His experience today as a building owner and multi-family developer with project planning, development and getting deals closed.)

Everett Strand, Nicollet Partners, Inc. (His experience in appraising commercial property and businesses and how the recession has affected valuation of commercial real estate and what changes are on the horizon.)

John Shardlow, Bonestroo (He will speak about the work of ULI, the Itasca Group and Brookings Study Plan as it respects the shaping of public policy relating to development).

3:45 – 4:30 Panel Q & A –

Dan Tyson, Moderator

John W. Shardlow

Gary C. Eidson

Arnie Gregory

Roseanne Hope

James Solem

Michael R. Stewart

Everett D. Strand

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